Arbuthnot Latham & Co., Limited

ARBUTHNOT LATHAM Bankers since 1833

Chief Executive

Job Title: Chief Executive

Business: Arbuthnot Latham & Co., Limited (AL)

Reporting to: President and Director

Location: London

SMR Function:

Arbuthnot Latham (AL): SMF 1 Chief Executive, SMF 3 Executive Director

Non-SMR Function:

- Chair, Arbuthnot Commercial Asset Based Lending Limited, subsidiary of AL
- Board Member, Renaissance Asset Finance Limited (RAF), subsidiary of AL
- Board Member, Asset Alliance Group Holdings Limited, subsidiary of AL
- Board Member, Arbuthnot Specialist Finance Limited, subsidiary of AL

Job Description

Job Purpose:

- To lead the AL Group (being AL and its subsidiaries) as Chief Executive and the head of Executive
 Management, to deliver long-term value enhancement to shareholders of the Arbuthnot Banking
 Group PLC (ABG) within suitable risk parameters and a positive cultural environment.
- Effectively plan, direct, control and manage the businesses of the AL Group, in accordance with the approved strategy, to meet profit, cash flow and growth objectives.

Key Responsibilities:

All of the responsibilities below are within the context of the plans and strategy for the AL Group, as applicable:

- Lead AL's executive management team in driving shareholder value and returns, while ensuring
 adherence to legal and regulatory obligations as well as the Arbuthnot Principles, Values and ESG
 Pillars.
- To place the interests of customers at the center of all activities, act in a way that is consistent
 with achieving good outcomes for consumers and to comply with the Conduct Rules of the FCA
 and PRA.
- Develop and implement a strategy which will continue to improve business diversity and performance.
- Identification, evaluation and negotiation of acquisitions including legal contracts and due diligence.
- Ensure the compliance of AL with regulatory requirements.
- Monitor progress and performance against agreed business plans, to ensure that the AL Group attains its objectives as cost-effectively and efficiently as possible.
- Work collaboratively and manage relationships with appropriate regulatory bodies and key stakeholders.
- Direct and control the work and resources of AL.
- Set appropriate remuneration structures for directors and employees.
- Set high standards of managerial and business performance.
- To chair Arbuthnot Commercial Asset Based Lending Limited, a subsidiary of AL.
- To be a Board member of Asset Alliance Group Holdings Limited, a subsidiary of AL.
- To be a Board member of Renaissance Asset Finance Limited, a subsidiary of AL.
- To be a Board member of Arbuthnot Specialist Finance Limited, a subsidiary of AL (which is closed to new business with its book gradually being wound down).
- To comply with all 'Prescribed & Overall Responsibilities' as detailed on the Statement of Responsibilities and in the Management Responsibilities Map.

Key Interfaces:

- Chair
- President and Director
- Non-Executive Directors
- Executive Directors
- Direct Reports
- Other Key Stakeholders

Person Specification

Knowledge/Experience/Skills:

- Track record of delivering sustainable and stable long-term growth.
- High level of understanding of and experience of operating as a chief executive or deputy chief executive in a regulated banking and financial services environment.
- Board level experience in a multifaceted and developing banking and financial services organisation, preferably a complex group.
- High-level organisational and governance skills including strategic planning, financial management, risk management, organisational performance management, service delivery and development.
- Ability to understand and previous experience of analysing and resolving complex strategic issues.
- Understanding of the legal duties, liabilities and responsibilities of directors.
- Understanding of the regulatory responsibilities of a director in the banking and financial services sectors.
- Strong knowledge of governance and its implementation.
- Expert private and commercial banking knowledge and experience.
- Expert asset finance knowledge and experience.

Qualifications:

Relevant professional or business qualifications.

Competencies:

- Team Working
- Leading Others
- Working Proactively
- Business & Commercial Focus
- Problem Solving and Judgement
- Planning & Reviewing
- Communication & Confidence

Reviewed: December 2024

Date for review: December 2025